



Course Syllabus: MKTG 4143 – Marketing Research
College of Business Administration
101
Fall 2024

Contact Information

Classroom: Dillard 335

Class time: Tuesday/Thursday 2:00 – 3:20 pm

Instructor: Jamie M. Chen, Ph.D., Assistant Professor of Marketing

Office room: Dillard 261

Office hours: Tuesday/Thursday 9:00 - 11:00am; Wednesday 12:00 - 1:00pm (by Zoom/in-person appointment via email)

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Course Description

Marketing research is one of the most practical areas of business studies. This course has an emphasis on the practical application of marketing research methods and the basic fundamental statistical techniques needed to analyze market data. Using data-driven marketing research to understand customers and improve results is a great idea. In today's fast-paced business world, marketers and analysts need simple and low-cost ways to collect data, process data, and make decisions. This course requires students to conduct a semester-long marketing research project. The main purpose of the project is to give you a chance to apply the marketing knowledge and analytical skills you have learned during the class. It shows students how to perform general business analyses using the cost-effective and widely available survey. It reveals how to target and retain profitable customers. The research project will seek to develop your critical thinking, decision-making skills, and creativity in solving real business problems.

Textbook & Instructional Materials

Burns, A. C. & Veec, A. F. (2019). Marketing Research (9th ed). Pearson, 9780134895123

Tutoring Assistance

Zoom/in-person appointment via email

Notice of Changes

Changes in the syllabus, assignment, and schedule may be made at the discretion of the instructor. It is your responsibility to check notifications on D2L.

Grading

Table 1: Points allocated to each assignment

| Assignments | Points |
|--------------------------------------|--------|
| Exams (2 at 100 pts each) | 200 |
| Research steps (5 at 100 pts each) | 500 |
| Research presentation (1 at 100 pts) | 100 |
| Research paper (1 at 200 pts) | 200 |
| Total Points | 1000 |

Table 2: Total points for final grade.

| Grade | Points |
|-------|---------------|
| A | 900 and above |
| B | 800 to 899 |
| C | 700 to 799 |
| D | 600 to 699 |
| F | Less than 600 |

Exams

There are 2 exams for this course with 100 points each, 200 points in total. Each exam includes 10 multiple choice and true/false questions. The exam covers the lecture slides and textbook chapters to help students keep up with the assigned course materials. Students are required to take the exam via the D2L before the due time.

Research Project

The research project lasts a semester long, including 5 research steps, 1 presentation, and 1 research paper. The main purpose of the research project is to give you a chance to apply the marketing knowledge and skills you have learned during the class. The project can be conducted by an individual student or a group (up to 3 students). The research paper (10-20 pages/3000-5000 words) should be ready to submit to the college-published journal, *Midwestern Business and Economic Review*.

Extra Credit

There are 100 bonus points to encourage interactions with the instructor and the virtual teaching assistant "Chatbot" (details will be provided in class).

Late Work

No RESIT if you miss the time window of the tasks.

Attendance

MKTG - 4143 - 101 is an in-person course, attendance required.

Course Schedule

| Week | Activities | Due Date |
|---------------------------|---|--|
| Week 1 8/26 to 8/30 | Orientation and Introduction (Chapter 1) | |
| Week 2 9/2 to 9/6 | Marketing Research Industry (Chapter 2) | |
| Week 3 9/9 to 9/13 | Marketing Research Process (Chapter 3) | |
| Week 4 9/16 to 9/20 | Marketing Research Design (Chapter 4) | Step 1 due 11:59 pm CST Thursday (Sep 19) |
| Week 5 9/23 to 9/27 | Exam 1 | |
| Week 6 9/30 to 10/4 | Survey Data Collection Methods (Chapter 7) | Step 2 due 11:59 pm CST Thursday (Oct 3) |
| Week 7 10/7 to 10/11 | Questionnaire Developing (Chapter 8) | Step 3 due 11:59 pm CST Thursday (Oct 10) |
| Week 8 10/14 to 10/18 | Sampling and Data Quality (Chapters 9-11) | Step 4 due 11:59 pm CST Thursday (Oct 17) |
| Week 9 10/21 to 10/25 | Descriptive and Predictive Analyses (Chapters 12-16) | Step 5 due 11:59 pm CST Thursday (Oct 24) |
| Week 10 10/28 to 11/1 | Data collection for two weeks | |
| Week 11 11/4 to 11/8 | | |
| Week 12 11/11 to 11/15 | Data analyses for two weeks | |
| Week 13 11/18 to 11/22 | | |
| Week 14 11/25 to 11/29 | Paper writing | |
| Week 15 12/2 to 12/6 | Presentation and Exam 2 | |
| Week 16 | Research paper submission | due 11:59 pm CST Monday (Dec 9) |

Computer Requirements

Taking this class requires you to have access to a computer (with Internet access) to complete and upload your assignments. It is your responsibility to have (or have access to) a working computer in this class. ****Assignments and tests are due by the due date, and personal computer technical difficulties will not be considered reason for the instructor to allow students extra time to submit assignments, tests, or discussion postings.*** Computers are available on campus in various areas of the buildings as well as the Academic Success Center. ****Your computer being down is not an excuse for missing a deadline!!*** Contact your instructor immediately upon having computer trouble. If you have technical difficulties in the course, there is also a student helpdesk available to you. The college cannot work directly on student computers due to both liability and resource

limitations however they are able to help you get connected to our online services. For help, log into [D2L](#).

Desire-to-Learn (D2L)

Extensive use of the MSU D2L program is a part of this course. Each student is expected to be familiar with this program as it provides a primary source of communication regarding assignments, examination materials, and general course information. You can log into [D2L](#) through the MSU Homepage. If you experience difficulties, please contact the technicians listed for the program.

Change of Schedule

A student dropping a course (but not withdrawing from the University) within the first 12 class days of a regular semester or the first four class days of a summer semester is eligible for a 100% refund of applicable tuition and fees. Dates are published in the Schedule of Classes each semester.

Refund and Repayment Policy

A student who withdraws or is administratively withdrawn from Midwestern State University (MSU) may be eligible to receive a refund for all or a portion of the tuition, fees and room/board charges that were paid to MSU for the semester. HOWEVER, if the student received financial aid (federal/state/institutional grants, loans and/or scholarships), all or a portion of the refund may be returned to the financial aid programs. As described below, two formulas (federal and state) exist in determining the amount of the refund. (Examples of each refund calculation will be made available upon request).

Services for Students with Disabilities

In accordance with Section 504 of the Federal Rehabilitation Act of 1973 and the Americans with Disabilities Act of 1990, Midwestern State University endeavors to make reasonable accommodations to ensure equal opportunity for qualified persons with disabilities to participate in all educational, social, and recreational programs and activities. After notification of acceptance, students requiring accommodations should make application for such assistance through Disability Support Services, located in the Clark Student Center, Room 168, (940) 397-4140. Current documentation of a disability will be required in order to provide appropriate services, and each request will be individually reviewed. For more details, please go to [Disability Support Services](#).

College Policies

Campus Carry Rules/Policies

Refer to: [Campus Carry Rules and Policies](#)

Smoking/Tobacco Policy

College policy strictly prohibits the use of tobacco products in any building owned or operated by WATC. Adult students may smoke only in the outside designated-smoking areas at each location.

Alcohol and Drug Policy

To comply with the Drug Free Schools and Communities Act of 1989 and subsequent amendments, students and employees of Midwestern State are informed that strictly enforced policies are in place which prohibits the unlawful possession, use or distribution of

any illicit drugs, including alcohol, on university property or as part of any university-sponsored activity. Students and employees are also subject to all applicable legal sanctions under local, state and federal law for any offenses involving illicit drugs on University property or at University-sponsored activities.

Campus Carry

Effective August 1, 2016, the Campus Carry law (Senate Bill 11) allows those licensed individuals to carry a concealed handgun in buildings on public university campuses, except in locations the University establishes has prohibited. The new Constitutional Carry law does not change this process. Concealed carry still requires a License to Carry permit, and openly carrying handguns is not allowed on college campuses. For more information, visit [Campus Carry](#).

Active Shooter

The safety and security of our campus is the responsibility of everyone in our community. Each of us has an obligation to be prepared to appropriately respond to threats to our campus, such as an active aggressor. Please review the information provided by MSU Police Department regarding the options and strategies we can all use to stay safe during difficult situations. For more information, visit [MSUReady – Active Shooter](#). Students are encouraged to watch the video entitled “*Run. Hide. Fight.*” which may be electronically accessed via the University police department’s webpage: [“Run. Hide. Fight.”](#)

Grade Appeal Process

Update as needed. Students who wish to appeal a grade should consult the Midwestern State University [MSU Catalog](#)

Student Handbook

Refer to: [Student Handbook](#)

Academic Misconduct Policy & Procedures

Academic Dishonesty: Cheating, collusion, and plagiarism (the act of using source material of other persons, either published or unpublished, without following the accepted techniques of crediting, or the submission for credit of work not the individual’s to whom credit is given). Additional guidelines on procedures in these matters may be found in the Office of Student Conduct.

[Office of Student Conduct](#)